

# **ORU SOCIAL**

Pitch Deck One Global People



## **Vision & Mission**

Vision: To be Africa's leading and globally recognized multipurpose social commerce platform.

**Mission:** To empower individuals, corporates, and governments by providing inclusive digital tools for trade, networking, learning, and advertising while promoting entrepreneurship and economic participation across all sectors.



## **The Problem**

Millions of Africans and global users lack a unified, secure, inclusive digital marketplace and networking platform. Fragmented tools make it hard for entrepreneurs, businesses, and communities to connect, market, and grow — especially in underserved or rural areas.



## **Our Solution**

ORU Social integrates social networking, B2B marketplaces, advertising, crowdfunding, premium memberships, and crypto features in one user-friendly platform — designed to uplift communities, entrepreneurs, and institutions across Africa and beyond.



## **Business Model**

- Premium Memberships (\$500+ annually)
- Sponsored Ads & Tailor-Made Ads
- Marketplace Transaction Fees
- Exhibition Stands & Event Ticketing
- Shareholder Investments
- Guest Post Packages
- Institutional Partnerships & Funding



# **Market Opportunity**

Our Total Addressable Market (TAM) includes over 800 million African internet users and millions globally seeking inclusive e-commerce, social networking, and digital advertising platforms. We expect exponential growth over the next 5–10 years as Africa becomes the global digital frontier.



# **Traction**

- 25,000+ users across 300 countries
- 50 Premium Members
- 100 Sponsored Ads
- 20 Tailor-Made Ads
- Marketplace transactions growing monthly
- Recognized by FNB App Awards, TEF, Innovation Hub, SEDA



# The Team

- Florida N. Mpengesi: Founder & CEO, author of "Rejected Stones Become the Cornerstone", founder of Umlilo FNM
- Noziphiwo Mpengesi: Founder's Secretary
- Supported by advisors, developers, marketers, and community leaders.



# **Financials**

- Past 12-month revenue: \$21,000

- Projected 12-month revenue: \$75,000

- Next Fiscal Year Revenue: \$120,000

- Previous Expenses: \$16,000

- Projected Expenses: \$52,000



## **Use of Funds**

We are raising \$120,000 to scale operations:

- Server Hosting & App Scaling
- Marketing & Global Outreach
- Staff Hiring & Training
- Security & Platform Infrastructure
- Event Planning & Guest Posting Expansion



## Stakeholders & Funders

- The Innovation Hub Management Company (TIHMC)
- SEDA (Small Enterprise Development Agency)
- Tony Elumelu Foundation (TEF)
- MTN/FNB App of the Year
- Self-funded: Founder's initial investment



# **Contact Us**

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"If your brand is not on ORU Social in future, your competition will slay you."